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Investment Banking Weekly Newsletter

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Weekly Newsletter November 21st, 2022

Market Updates

China COVID cases rise, hard-hit Beijing tightens entry rules

China's capital warned on Monday that it was facing its most severe test of the COVID-19 pandemic, shutting businesses and schools in hard-hit districts and tightening rules for entering the city as infections ticked higher in Beijing and nationally. China is fighting numerous COVID-19 flare ups, from Zhengzhou in central Henan province to Chongqing in the southwest. It reported 26,824 new local cases for Sunday, nearing the country's daily infection peak in April.

Primary care program decreases emergency department use for people with substance use disorders

Individuals with substance use problems who receive training on how to better interact with their primary care physicians can manage their health better and avoid costly emergency department visits compared to individuals who get the usual care for such conditions, according to a new study. Researchers with Kaiser Permanente Northern California placed 252 patients into the LINKAGE program. The study's lead author Esti Iturralde, Ph.D., told Fierce Healthcare that PCPs "were overwhelmingly positive towards LINKAGE.

Telehealth availability at FQHCs linked to engagement in mental healthcare

A study published in JAMA Network Open found that despite an overall decline in visit rates throughout the COVID-19 pandemic, high telehealth availability led to better care engagement among Medicaid beneficiaries with mental health conditions treated within federally qualified health centers (FQHCs). Various studies have shown telehealth has expanded and improved care for mental health patients and those with low incomes during the COVID-19 pandemic.

Healthcare Operators

Walgreens plots 'aggressive' strategy to build out healthcare services, CEO Roz Brewer says

On the heels of several high-profile acquisitions, Walgreens aims to be a point of entry for consumers for healthcare services ranging from urgent care to specialty care and even in-home health. "As soon as we were looking at life beyond the (COVID-19) vaccination period and getting into this endemic role in our lives, it was important to think about what's the next growth venture for this company because dispensing of pharmaceuticals is not going to be our long-term growth avenue," said Rosalind "Roz" Brewer, Walgreens Boots Alliance CEO, during an onstage interview at the HLTH 2022 conference.

Evolent Health announces acquisition of Magellan Specialty Health and strategic partnership with Centene

Evolent Health, Inc. (NYS: EVH) today announced that it has entered into a definitive agreement to acquire Magellan Specialty Health, the specialty benefit management organization owned by Centene Corporation (NYS: CNC) that focuses on managing cost and quality in the areas of radiology, musculoskeletal, physical medicine, and genetics. Consideration for the acquisition includes \$650 million at close plus additional contingent consideration of up to \$150 million based on 2023 performance. Contracted service expansions from Centene combined with identified cost synergies are expected to increase run-rate Adjusted EBITDA to \$85 million and be fully realized by the fourth quarter of 2024.

Carlyle seeks to line up bid for urgent care provider Heritage Provider Network

Carlyle Group Inc (NAS: CG) is in talks about putting together an acquisition offer for Heritage Provider Network Inc, a U.S. urgent care group that has been exploring a sale at a valuation of between \$8 billion to \$10 billion. Bloomberg News reported in October 2021 that privately-held HPN was exploring a sale. There is no certainty that a Carlyle-led bid will materialize or that will be attractive enough to clinch a deal with HPN's controlling shareholder Richard Merkin, who is also the company's founder and chief executive.

Healthcare Legislative and Regulatory Updates

Divided Congress after midterms will allow HHS to execute on policy priorities, Becerra says

With midterm elections resulting in a narrowly divided Congress, the HHS will be free to focus on longstanding priorities for the health department, such as implementing drug negotiation policy within Medicare, HHS Secretary Xavier Becerra said at the HLTH conference in Las Vegas November 17th. "In a way, we're now going to be able to concentrate on the work we have to still execute on," Becerra said.

No Surprises Act protected 9 million patients from surprise bills, new data shows

The No Surprises Act has prevented millions of surprise medical bills since January, according to new data from AHIP and the Blue Cross Blue Shield Association. The payer associations gathered their data, published Nov. 17, by surveying 84 health insurance providers representing around 57 percent of the national market. The No Surprises Act, which took effect in January, limits how much patients can be charged for out-of-network providers and emergency services.

Twenty-two states petition CMS to repeal COVID-19 vaccine mandate for healthcare workers

A coalition of 22 states led by Montana Attorney General Austin Knudsen (R), today formally called on the Biden administration to withdraw its COVID-19 vaccine mandate for nursing home workers and other healthcare workers in Medicare and Medicaid-funded facilities, as well as all related guidance. The coalition of attorneys general filed its petition Thursday under the Administrative Procedures Act requesting the US Department of Health and Human Services and the Centers for Medicare & Medicaid Services take immediate action to repeal its interim final rule and state surveyor guidance.

Transactions Overview

M&A Transactions from 11/14/2022 to 11/21/2022

Date	Target	Buyer/Investor	Description	Status
11/17/2022	Magellan Specialty Health via Centene (NYS: CNC)	Evolent Health	Specialty benefit management provider.	Announced
11/17/2022	Arizona Ketamine Treatment and Research Institute	Reverie Mind	Provider of mental healthcare services headquartered in Tempe, AZ.	Closed
11/17/2022	Harmony Recovery Group	Thrive Healthcare	Provider of rehab treatment services with ten treatment facilities based in Florida, North Carolina, Tennessee, New Jersey and Massachusetts.	Closed
11/17/2022	NassifMD Medical Spa	Prime Aesthetics Group	Cosmetic surgery provider based in Beverly Hills, CA & the UK.	Closed
11/16/2022	HCA Management Services	Kinderhook Industries, Rural Healthcare Group	A portfolio of four primary care clinics located in Northern Middle Tennessee.	Closed
11/15/2022	Acute Care Transitions	Blackstone (NYS: BX), Team Health Holdings	Telehealth provider of at home emergency medicine and advanced care services.	Closed
11/15/2022	Blumio	CardieX (ASX: CDX)	Developer of blood pressure sensor devices.	Closed
11/15/2022	OnCall	Apploi	Provider of healthcare shift management solutions.	Closed

AMB at a Glance

AMB focuses on healthcare niches where consumerism and fragmentation meet to disrupt traditional healthcare channels. We are currently most active in the following segments:



Gordon A. Maner **Chief Executive Officer** 843-405-1106 Direct gordon.maner@ambwealth.com mikel.parker@ambadvsiors.com ryan.loehr@ambadvisors.com johnny.cross@ambadvisors.com mike.nisbet@ambadvisors.com

Mikel Parker Managing Director 843-501-2183 Direct Ryan Loehr, CPA **Managing Director** 843-405-1108 Direct **Johnny Cross** Vice President 843-371-8596 Direct Mike Nisbet Associate 843-308-1198 Direct

Allen Mooney Barnes | Investment Banking 171 Church Street, Suite 140 | Charleston, SC 29401

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